<u>Campaign Rates</u> (07.10.2023 to 31.12.2023)

(A) Home Loans (Term Loans)

| CARD RATES (Term Loan) | | Campaign Rates (Term Loan) | |
|------------------------|----------------|----------------------------|----------------|
| CIBIL SCORE | Effective Rate | CIBIL SCORE | Effective Rate |
| > = 800 | 8.75% | > = 800 | 8.45%* |
| 750 - 799 | 8.85% | 750 - 799 | 8.55%* |
| 700 -749 | 8.95% | 700 -749 | 8.65%* |
| 650 – 699 & -1 | 9.05% | 650 – 699 & -1 | 9.05% |
| Less than 650 | 9.30% | Less than 650 | 9.30% |

***For HL Takeovers :** 20 bps additional concession over the above proposed rates (For CIBIL Score of 700 and above).

(B) TOP UP LOAN:

| Campaign Rates (Term Loan) | | CARD RATES (Term Loan) | |
|----------------------------|----------------|------------------------|----------------|
| Effectiv | CIBIL SCORE | Effective Rate | CIBIL SCORE |
| | > = 800 | 9.15% | > = 800 |
| | 750 - 799 | 9.25% | 750 - 799 |
| | 700 -749 | 9.35% | 700 -749 |
| 1 | 650 – 699 & -1 | 9.45% | 650 – 699 & -1 |
| 0 | Less than 650 | 9.60% | Less than 650 |

* 20 bps concession over the above proposed rates to be accorded for Top Up Loans associated with Takeover loans (For CIBIL score of 700 and above)

(C) MORTGAGE LOAN:

| CARD RATES (Term Loan) | | Campaign Rates (Term Loan) | |
|------------------------|----------------|----------------------------|----------------|
| CIBIL SCORE | Effective Rate | CIBIL SCORE | Effective Rate |
| > = 800 | 10.50% | > = 800 | 10.20% |
| 750 - 799 | 10.60% | 750 - 799 | 10.30% |
| 700 -749 | 10.70% | 700 -749 | 10.40% |
| 650 – 699 & -1 | 10.80% | 650 – 699 & -1 | 10.80% |
| Less than 650 | 10.90% | Less than 650 | 10.90% |

Car Loan sanctioned & disbursed from 07.10.2023

| Product | Slab (CIBIL Score Wise) | Existing Rate | Revised Rate |
|-------------------|----------------------------|---------------|---------------------|
| TL-RMGB CAR LOAN | 750 & above | 8.70% | 8.60% |
| IL-RWIGD CAR LUAN | 650-749 | 9.20% | 8.90% |
| (6250-5012) | Less than 650 | 9.60% | 9.60% |
| | -1 | 9.20% | 8.80% |

During this campaign processing fee to be:

- A. 50% waived for new loans in Home Loan, Top-Up Loan and Mortgage Loan Schemes.
- B. 100% waived for Home Loan takeovers, Top-Up loans associated with taken over Home Loans, Top-Up Loan takeovers, Mortgage Loan takeovers.
- C. 100% waived for all variants of Car Loans.

T&C Apply.